INNOVATIVE METHODS. EXCEPTIONAL PEOPLE.

Andrew Morgan

www.andrew-morgan.com

CAPABILITIES BRIEFING

FY 2026

WHO WE ARE

AM enhances federal efficiency and effectiveness by integrating business strategy with advanced technology solutions.

Technology Transformation
- Data Analytics
- Agentic AI Solutions

Financial Management
- Financial Planning & Analysis
- Budget & Execution
- Audit & Compliance

Healthcare
- Digital Transformation/Modernization
- Program Optimization & Planning

Enterprise Performance Management
- OneStream Development & Deployment
- Workforce Optimization

Headquartered in Alexandria, VA

- Founded in 2017
- Small Business, under $34M
- SDVOSB, HUBZone Certification
- DCAA-Approved Accounting System
- CMMI Level 3 for Services
- ISO 9001:2015

Highly Qualified Workforce

- PMP Certified Program Managers
- Agile SAFe Scrum Masters
- OneStream Certified Developers
- Big Data/Data Science Experts
- Microsoft Certified Engineers
- Cloud SaaS, IaaS, PaaS Experts
- ProSci Change Management
- Security+ Certified

SBA U.S. Small Business Administration SERVICE-DISABLED VETERAN-OWNED CERTIFIED

SBA U.S. Small Business Administration HUBZONE CERTIFIED

Virginia Values Veterans Official V3 Certified Company

Virginia Business BEST Places to Work 2026

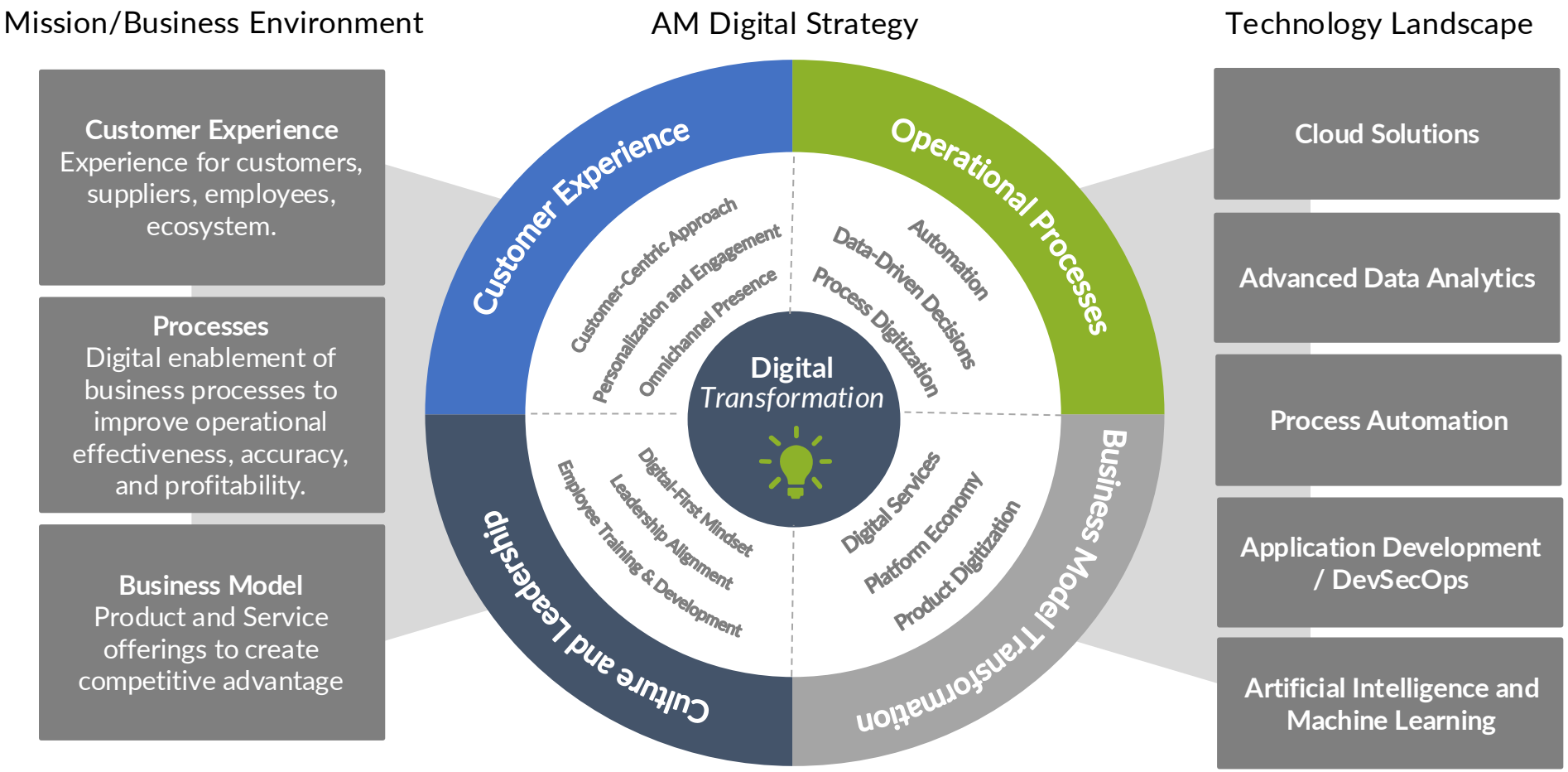
Great Place To Work. Certified JAN 2024–JAN 2025 USA

Andrew Morgan

CAGE: 7VMA4 | UEI: CN2NDE12H1K3

FORMULATING YOUR DIGITAL STRATEGY

AM merges our knowledge of the mission/business environment with our expertise in technology to formulate your digital strategy.



Solutions at the intersection of Business and Technology

AREAS OF INNOVATION

AM is committed to being a leader in cutting edge solutions for our clients.

Cloud Data Management

- Utilize the advanced cloud data offerings to deliver better quality data for decision making
- Multi-cloud and on-premise modernization
- Implement an innovation roadmap for update paths

Cloud App Migration

- Rehost, refactor, or migrate application architectures to PaaS, SaaS, IaaS, or hybrid
- Implement DevSecOps for rapid delivery

Robotic Process Automation

- Automate highly repetitive manual processes
- Enable time and cost savings
- Redirect humans to more complex tasks

Data Science, Machine Learning & Artificial Intelligence

- Deploy advanced machine learning algorithms for insight, generative purposes, and sentiment intelligence
- Utilize advanced statistics and models to better understand the data environment

API Based Modernization

- Utilize APIs to gracefully modernize complex system architectures
- Engineer scalability and cost control into architectures

User Centered Design

- Special focus on personas, customer journey, and advanced UI design and development
- Create an immersive experience for the user community using technologies such as Augmented Reality/Virtual Reality

Experts at evaluating and introducing innovations that affect change for our clients

HOW CAN OUR TECHNOLOGY EXPERTS HELP?

Andrew Morgan cultivates top technology talent to deliver tailored technology solutions for your industry that reduce cost and optimize performance

Collaboration Solutions

Utilizing the best strategies and technologies to facilitate better collaboration, productivity and transparency across your teams.

Apps & Automation

Using the latest development techniques and concepts of UI/UX to deliver API based web and mobile apps to automate processes across your organization.

Cloud Solutions

Leveraging the power of our proven approach to migrate workloads and processes to the cloud to realize the efficiency, cost savings, and automation of technology delivery.

Data Integration & Analytics

Data management, Data Science, Analytics, and Visualization solutions that generate actionable insights, promote accuracy, and maintain compliance with mandates.

Security and Information Assurance

Delivering expertise and peace of mind through the latest Cyber Security offensive and defensive methods, processes, and tools.

Microsoft Office 365 · SharePoint · Microsoft Azure · Microsoft Dynamics · Power BI · FHIR · Google · onestream · Red Hat · HIVE · sas · Qlik · R · Starburst · python · hadoop · SAP · salesforce · UiPath · amazon web services · ORACLE · tableau · databricks · Andrew Morgan

MISSION-FOCUSED SOLUTIONS

Financial Management
PEO DHMS CFO Transformation

Challenge: PEO DHMS manages a complex portfolio of healthcare system procurements, valued at over $1.5 billion annually. The Office of the CFO is responsible for maximizing the value of these acquisitions.

Solution:
- AM implemented a comprehensive, multi-layered Transformation Plan.
- Assumed responsibility for financial management operations.
- Launched a 24-month transformation initiative to position PEO DHMS as a top-tier technology procurement organization.
- Ensured full compliance with Department of Defense (DoD) standards.

Technology Transformation
USACE Power Platform

US Army Corps of Engineers®

Challenge: USACE initiated a digital transformation project aimed at enhancing the ability of team members to manage data, publish information, complete business workflows and visualize data. They chose Microsoft Power Platform and leveraged PowerApps, PowerAutomate, PowerPages, and PowerBI. Their aging application and data infrastructure needed a cost-effective upgrade.

Solution:
- AM delivered a team of experts to move thousands of dashboards and reports off Qlik and onto Power BI.
- Recreated hundreds of automated solutions using PowerApps, PowerPages, and PowerAutomate to replace current functionality.
- Provided expert enterprise level technical support and maintenance to ensure the solution is running in top form.

Enterprise Performance Management
DHA Military Health Support Services

Challenge: The Defense Health Agency (DHA) needed a comprehensive support services solution to enhance the Military Health System (MHS) through streamlined planning, execution, and efficient workforce management, all while meeting stringent security and compliance standards.

Solution:
- AM's MP2BET Support Services solution leverages OneStream technology to address these needs.
- Streamlined planning, execution, and workforce management processes.
- Delivered efficient operations with user-friendly tools and scalability.
- Achieved FEDRAMP Moderate compliance, ensuring security and alignment with DHA's mission to enhance military health and readiness.

Healthcare
VHA Office of Patient Advocacy

Challenge: VA needed a comprehensive analysis of its healthcare systems to implement a value-based overhaul mandated by the MISSION Act, covering data from 1,243 facilities.

Solution:
- AM, utilized advanced data science, automation, and secure cloud tools.
- Delivered insights ahead of schedule and within budget.
- Streamlined processes and improved data accuracy.
- Enabled the VA to optimize healthcare services for Veterans.

CUSTOMERS WE SERVE

Since our beginnings, AM has provided mission-changing technology solutions to our customers, and when necessary, in conjunction with our partners.

Customers

Program Executive Office

VirginiaGreen®

bsi.

Our commitment to outstanding service is evident through our repeat customers and exceptional talent retention.

ACQUISITION PATHS

AM maintains multiple acquisition paths, allowing federal customers to readily access our exceptional people.

Prime Vehicles

GSA MAS

Contract # 47QTCA19D00EM
SINs:
54151S - IT Professional Services
541611 – Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

Missile Defense Agency (MDA) Scalable Homeland Innovative Enterprise Layered Defense (SHIELD) IDIQ # HQ085926DF702

OASIS+

SDVOSB (47QRCA24DV105)
HUBZone (47QRCA24DH036)
Domain 1: Management & Advisory
Domain 2: Technical & Engineering Domains

SEAPORT-NxG

Contract # N0017825D7074
Engineering Services
Program Management Services

NASA

NASA Shared Services Center (NSSC)
NASA Early-Stage Innovations and Partnerships (ESIP)
Support Services BPA # 80NSSC23AA006

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